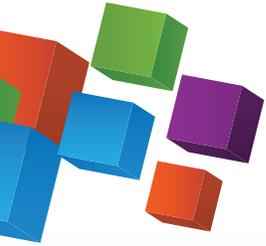




Advanced Supply Chain Software™

for Microsoft Dynamics®



ADVANCED CRM FOR DISTRIBUTORS™

> IMMEDIATE, MOBILE ACCESS TO CUSTOMER INFORMATION

Your reps need mobile access to customer level goal metrics, dashboards with KPIs, inventory and discount information right at their fingertips for productive customer meetings. I.B.I.S. understands mobility challenges, plus the many more that you face in managing your business. Like the challenges of margin pressure, efficient operations and maintaining high levels of customer satisfaction. Give your team the upper hand with **Advanced CRM for Distributors™**.

Advanced CRM for Distributors™, powered by I.B.I.S., Inc., is a comprehensive solution built into Microsoft Dynamics® CRM by industry experts to provide immediate access to needed customer information out in the field. It works with the Advanced Supply Chain Software™ suite to provide full visibility from back office, processes, planning and financials to customer insights and key customer strategy.

ABOUT ADVANCED SUPPLY CHAIN SOFTWARE™

for Microsoft Dynamics® AX

Advanced Supply Chain Software™ for Microsoft Dynamics® offers distributors so much more than applications that manage a single aspect of your supply chain. You get comprehensive end-to-end advanced supply chain functionality built by industry experts to address the full depth and breadth of your supply chain needs. Improve supply chain velocity, exceed customer expectations and optimize your profitability – all with industry proven software.



Advanced Sales and Operations Planning™



Advanced Order Management™



Advanced Revenue Management™



Advanced Inventory Management™



Advanced Procurement Management™



Advanced Demand Planning™



Advanced Business Analytics™

Trade Agreement Visibility

Customer Level Goal Metrics

Financials Dashboard

Order History Visibility & Forecasting

Key Customer Action Planning

Accounts Receivable Awareness

Target Industry Marketing Campaigns

Enhanced Microsoft Office Integration

Mobile Inventory Visibility

Enhanced Microsoft Office Integration

Distribution Specific KPIs/Dashboards

**Leverages Microsoft Dynamics AX / CRM
Connector**

Advanced CRM for Distributors™ offers your reps needed mobile access to customer level goal metrics, dashboards with KPIs, inventory and discount information. Stop the calls back to the office from customer meetings. Give your team what the need to be informed and prepared at customer meetings. Improve your customer related processes ultimately driving your profitability with Advanced CRM for Distributors™ from I.B.I.S.

Microsoft Dynamics® Strategic Development Partner



I.B.I.S., Inc., a Sonata Software Company, is a member of the elite Microsoft Dynamics® Strategic Development Partner program, an honor reserved for those Partners who have demonstrated deep industry and functional expertise. I.B.I.S. has that expertise in global supply chain management, and they used that knowledge and experience to create one of the most flexible and advanced supply chain applications available today. In fact, Advanced Supply Chain Software™ is so well-respected that Microsoft Partners all over the world call on I.B.I.S. to help their clients resolve their most complex supply chain issues.