



Advanced Supply Chain Software™

for Microsoft Dynamics® AX



CLIENT SUCCESS STORY: Leading Filtration Process Manufacturer

This manufacturer leverages modern supply chain technology allowing them to continue their global expansion and easily replicate their supply chain processes by collaborating with I.B.I.S., Inc.

This leading filtration manufacturer has one of the broadest portfolios of physical filtration products in the world with an unmatched breadth of capabilities utilizing proven proprietary processes and product technologies. Two trends of today's global economy are driving the growth of our business: the increasing demand for mobile or portable energy and the desire for purity through high-performance filtration.

Together, four core businesses make this leading filtration manufacturer the strong developer and manufacturer of physical filtration products that they are today. They capitalize on synergies and strengths around the world to make their company stronger as a whole, and they are proud to employ leading experts and scientists in industries served.

They manufacture, market, and service their products through 14 manufacturing sites and 14 sales and service locations throughout the Americas, Europe and Asia, with sales relatively balanced across these regions.

Overview

Customer Profile

Leading global high technology filtration company specializing in microporous membranes. Their membranes are in items like smartphones, laptops, tablets, lawn and garden equipment, vehicles, blood oxygenators, and kidney dialyzers. This manufacturer's membranes are also used in filtration applications in the semiconductor, power and pharmaceutical markets.

Business Issue

The need was for a supply chain solution with robust consignment inventory functionality to help grow their modern distribution business. They wanted to collaborate with a technology partner that could help take them to the next level.

Solution

Software:

Microsoft Dynamics® AX

Advanced Supply Chain Software™

Microsoft Partner:

I.B.I.S., Inc.

Benefits

- Efficiency
- Process Replication
- People Productivity
- Ease of Global Roll Outs
- Consignment Inventory Process



“We are extremely pleased that by adding Advanced Supply Chain Software from I.B.I.S. to our Dynamics AX software portfolio at our company, we were able to close the gap we experienced in the Supply Chain module of AX. I.B.I.S. is committed to excellence, innovation, and client satisfaction” said, Vice President of Global IT, leading filtration process manufacturer.

Situation

A system was needed that was future facing vs. the limiting technology they had been working with. As the company grew and changed, adding markets and customers, they needed a solution that would meet those demands. They wanted to drive efficiencies and people productivity up and were on the market for software that allowed them to replicate their processes.

Solution

They originally selected Dynamics AX based on the fact that they needed flexibility, multi-national, multi-language and multi-currency as they work all over the world. Other ERP solutions in consideration were very rigid. After implementing AX, they went on to select Advanced Supply Chain Software™ (ASCS) powered by I.B.I.S., Inc., as they needed the capabilities on the inventory side for consignment. They consign to various customers and are planning a roll out to Europe first. They wanted the flexibility of having vendors update usage via the vendor portal, and have all the European consignment requirements built in, including the associated paper work. ASCS helped with that as well as pro-formas, tax exemptions, and Intrastat all while tying this to the current company software. They felt determined that partnering with I.B.I.S. and leveraging ASCS was going to add a lot of value for them. ASCS is a perfect fit as it was designed to augment and round out Microsoft Dynamics AX with needed supply chain functionality.

Partnership

This manufacturer chose to work with I.B.I.S. based on the Partner's deep connection to Microsoft. I.B.I.S. helped bring them in to Microsoft's Technology Adoption Program (TAP) for Dynamics AX. I.B.I.S. and this manufacturer worked together to design and develop the consignment inventory functionality within ASCS. It was appreciated that I.B.I.S. had a go-to market product while meeting their specific requirements. Ultimately, the #1 thing this manufacturer associates with I.B.I.S. is partnership.

Benefits

I.B.I.S. delivered to budget and delivered the first release of ASCS on time. They now has a consignment inventory process in place that is rolling out globally; as they open new groups in new countries, the ASCS solution is providing full support. This manufacturer is gaining efficiencies because their new solution can replicate their processes.

FOR MORE INFORMATION

For more information on I.B.I.S., Inc. products, services and Microsoft offerings call **+1 770.368.4000** or visit **www.ibisinc.com** on the web.



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