



Advanced Supply Chain Software™

for Microsoft Dynamics®



ADVANCED DEMAND PLANNING™

➤ ADJUST. REFORECAST. KEEP IT FLUID!

Forecasting is traditionally done by looking only at the past to plan for the future, which is a very limited approach leading to inaccurate numbers. Because the numbers are incorrect, you are now managing the business with incorrect data. This leads to financial issues and diminished margins as well as decreased customer and vendor satisfaction.

Add accuracy to your forecasting with **Advanced Demand Planning™** a software solution that plugs into Advanced Supply Chain Software™ for Microsoft Dynamics® AX, powered by I.B.I.S., Inc. **Advanced Demand Planning™** incorporates best practice modeling with historical data comparison. It allows you to apply the information gathered in Sales and Operations Planning™ and manage the associated quantities.

ABOUT ADVANCED SUPPLY CHAIN SOFTWARE™

for Microsoft Dynamics® AX

Advanced Supply Chain Software™ for Microsoft Dynamics® AX offers distributors so much more than applications that manage a single aspect of your supply chain. You get comprehensive end-to-end advanced supply chain functionality built by industry experts to address the full depth and breadth of your supply chain needs. Improve supply chain velocity, exceed customer expectations and optimize your profitability – all with industry proven software.



Advanced Sales and Operations Planning™



Advanced Order Management™



Advanced Revenue Management™



Advanced Inventory Management™



Advanced Procurement Management™



Advanced CRM for Distributors™



Advanced Business Analytics™



Industry Standard Algorithms for Forecast

Use industry standard algorithms to modify/adjust your forecast to reflect your GTM (Go to Market) approach.

Generate Forecasts from Defined Transaction History

Use past sales history to create a new forecast and then apply any “gut feel” changes based on experience and knowledge. The software will include effects from any programs/deals that are included in your sales history. Then it will calculate the requirements and consume your forecast based on sell in data (invoices) or sell through data (POS).

Modify Graphical Forecast Models to Match Goals or Changes

Using multiple forecast generators and modifiers, apply various algorithms and manual changes to meet sales expectations as well as collaborate with your partners – vendors and customers.

Generate Excel Based Forecast Output

Use Excel to generate a draft forecast and transfer to the the solution. It will then massage and modify the results to meet your needs.

Control Forecast Generation Through Workflow

Forecasts will create major changes in your plans if left unchecked. The software workflow approval approach will allow you to create, review and approve at various levels prior to the forecast being active.

Import Generated Forecasts into Standard Dynamics AX Tables

Once you have approved, reviewed and created your forecast you can have the results pushed to the planning modules in Dynamics AX allowing you to run an SOP MRP or a Forecast MRP. This will highlight any issues with the S&OP plan forecast and offer a reality based view of your plan.

Advanced Demand Planning™ allows you to improve your forecasting accuracy with best practice modeling. It also keeps historical information close by for comparison. Improved forecasts mean increased margins. Stop overlooking key processes and strategies and ultimately leaving money on the table. Improve your forecasting process driving your profitability with **Advanced Demand Planning™** from I.B.I.S.

Microsoft Dynamics® Strategic Development Partner



I.B.I.S., Inc., a Sonata Software Company, is a member of the elite Microsoft Dynamics® Strategic Development Partner program, an honor reserved for those Partners who have demonstrated deep industry and functional expertise. I.B.I.S. has that expertise in global supply chain management, and they used that knowledge and experience to create one of the most flexible and advanced supply chain applications available today. In fact, Advanced Supply Chain Software™ is so well-respected that Microsoft Partners all over the world call on I.B.I.S. to help their clients resolve their most complex supply chain issues.



I.B.I.S. Inc.
A Sonata Software Company



+1.770.368.4000



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